

# Beau R. Bruneau

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## OBJECTIVE

I am passionate about helping people solve problems by combining ideas from engineering, technology, and business. My engineering degree paired with my interest in business has given me both the breadth and depth to be successful in a range of positions from sales to product management to consulting and all that falls in between.

## EDUCATION

**Georgia Institute of Technology** **Atlanta, Georgia**  
*Bachelor of Science in Biomedical Engineering* August 2017 – May 2021  
• Certificate of Entrepreneurship GPA: 3.47

## WORK EXPERIENCE

**Ecolab** **Atlanta, Georgia**  
*Technical Sales Intern* May 2019 – August 2019

- Optimized water treatment strategy at a high value account to reduce annual chemical use by 6%
- Strategized and performed sales calls along all parts of the sales cycle
- Conducted field tests and made recommendations to facility engineers on water treatment program to increase efficiency

**Consult Your Community** **Atlanta, Georgia**  
*Project Leader* August 2019 – Present

- Leading team of 6 undergraduate students to deliver pro bono consulting to Loft 109 barbershop
- Analysis on business model and renewal of service scheduling process

**Georgia Tech Social Media** **Atlanta, Georgia**  
*Content Contributor* January 2018 – Present

- Responsible for developing content and campaigns for Georgia Tech social media outlets
- Campaigned #HumansOfGT showcasing the diverse student body of Georgia Tech
- Specialized in student engagement and field content

**Allied Orthotics & Prosthetics** **Mt. Laurel, New Jersey**  
*Development Intern* May 2018 – August 2018

- Observed and aided in prosthetic development including lamination, adjustments, and test sockets
- Evaluated 3D modeling software to replace casting procedures
- Redesigned company website and social media presence

**Dr. Sulchek Microfluidic Research Lab** **Atlanta, Georgia**  
*Design Team* August 2017 – May 2018

- Designed device rig to improve procedure of microfluidic chips that deliver macromolecules to T-cells
- Utilized SolidWorks and 3D printed prototype for device

## LEADERSHIP

**the why** **Atlanta, Georgia**  
*Founder & Executive Director* May 2018 – Present

- Chartered and established an organization focused on serving inner city Atlanta youth in STEAM focused learning
- Started partnership with Arthur Blank Youth Development YMCA
- Currently serving on the Board of Advisors for the partnered YMCA

**Georgia Tech FASET Leader** **Atlanta, Georgia**  
*Orientation Leader* February 2019 – August 2019

- Oriented over 200 incoming first-year students into the Georgia Tech experience and community
- Specialized in leading small group orientation and student panel for guests

**Run For Your Cause** **Delran, New Jersey**  
*Founder & Race Chairman* January 2015 – May 2017

- Founded and organized three annual events totaling \$10,858 in support of the American Cancer Society
- Earned 2016 Prudential Spirit of Community Award: Certificate of Excellence

## SKILLS

**Software:** MATLAB, SolidWorks, SQL, Python, VBA, Adobe Creative Suite, WordPress, Skanect  
**Leadership:** Entrepreneurship, Event planning, Public speaking, Team building  
**Affiliations:** Phi Gamma Delta, Changing The Conversation,  
**Interests:** Street Art, Photography, Graphic Design, Fashion, Surfing, Skateboarding